La Salle is a network of schools based in 77 countries and acts in all the levels of teaching, from elementary to superior. It was founded in 1680 and is present in Brazil since 1907, integrated to the La Salle Brazil-Chile Province.

**LA SALLE IN THE WORLD**
- 993 educational institutions
- Present in 77 countries
- 93,000 teachers
- 1,000,000 students

**LA SALLE IN BRAZIL**
- 45 educational communities
- Present in 9 states
- 5,000 teachers
- 47,000 students

**MAIN NEEDS**

It lacked a system to meet the Management of Strategic Planning of the Institution:

- Necessity of seeing the results in an integrated way;
- Monitoring all business perspectives;
- Monitoring of indicators and goals.
ABOUT THE PROJECT

The utilization of SA Performance Manager began in 2010, in the La Salle University, in Canoas. At the end of 2016, it was expanded to all the La Salle network in Brazil. Altogether, covers 32 elementary school, 3 colleges, 2 administrative maintainers, 1 university and 1 university education center.

Through the SA Performance Manager, it was created three different strategic models:

1. PROVINCIAL PROJECT
   - Follow-up of the main strategic areas of 2015-2018

2. HIGHER EDUCATION
   - Model for each Higher Education Institute and another with the consolidated purpose, according to the Balanced Scorecard methodology.

3. ELEMENTARY EDUCATION
   - Indicators for each school, divided between financial, pedagogical and administrative. It integrates calculated information that add data from all the basic education network.

PERCEIVED BENEFITS:

- Greater transparency of information;
- Easy access to established goals;
- Centralization and consolidation of data as an Education Network;
- Ease of access, crossing and understanding of information;
- Practicality, objectivity and visibility in the indicators;
- Creation of action plans and targeting of people involved;
- Contribution to organizational systemic thinking.

TESTIMONY

“The SA system came to contribute as a system of organization of information and data related to Strategic Planning, considering the need for a system that would be dedicated to attend to the Strategic Planning Management of the Institution.”

Renaldo Vieira de Souza
Administrative Pro-Rector of La Salle University - Canoas/RS