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#### SOLUTION

# **3P's Office**



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#### Interact Solutions®

#### Foundation: 1999

Interact Solutions is the business unity of INTERACT GROUP, a Brazilian software research and development company. It operates in the Information Technology market with Suite SA, a set of more than 20 corporate governance and business intelligence applications.





#### **Interact in numbers**





### **Our partners in Brazil**

Interact has 3 headquarters in Rio Grande do Sul and more than 30 partners throughout Brazil. The company's operating modalities are Interact Units, Consulting partners (consultancy and management assistance), Commercial Partners and Business Partners (referral partners).







#### Our distributors in Latin America

We are present in several countries in Latin America, acting together with business partners. These companies are responsible for the distribution, provision of services and consultancy, a complete job that results in delivering quality and efficient service to customers.





### Planning, Projects and Processes





# From strategy to operation

One of the biggest challenges for every organization is to be able to effectively implement its strategy at all levels - from the operational to the managerial level.

The 3 P's Office's methodological set has the objective to create an integration between all organizational levels. With this alignment of the operational scope to the strategic level, we seek to offer what Michael Porter defines as Strategic Fit: internal consistency to validate the strategy linked to the external demands of the market.







### Strategic level

The first P concerns Planning. In this sense, the BSC - Balanced Scorecard methodology made relevant contributions to corporate management, such as the strategic map, the cause-effect logic and the multilevel indicator tree.

These BSC approaches were implemented in our 3P's Office solution of Suite SA. Through it, we seek to align management systems and processes in order to create synergies between your company's strategies and operations.







# Tatical Level

The second P addresses the projects, which places us at the tactical level of the methodological proposal. At this stage, we articulate what we define in the strategic sphere with project management.

Inputs for strategy analysis are generated at this level. Among them, we can mention KPI's (Key Performance Indicator) such as the Cost Performance Index (CPI) and the Term Performance Indicator TPI).

In general terms, the guidelines recommended by the PMI - Project Management Institute are taken as a basis.







## **Operational level**

The last P refers to your company's processes at the operational level. At this stage, it is necessary to apply the capacity for analysis, control and management by processes.

Process mapping will allow the identification of macroprocesses, which will measure the performance of the operation in relation to the strategic scope.

For this, we use the precepts of Process Management of the BPM – Business Process Management discipline.



## **3P's Office Solution**





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### **Our Solution**



Our proposal integrates three modern applications, which, when integrated, ensure alignment from the strategic level to the operational level. With three methodological approaches, you will ensure with our system the control, analysis and execution of your company's strategic planning.







### Planning



Determine your company's goals and strategies in a single management model. Our solution works based on the BSC – Balanced Scorecard methodology and the MBG – Management by Guidelines concept.

The SA Performance Manager module allows you to control performance indicators, create action plans and carry out critical analysis of your results.







### Projects



Manage, execute and control the tactical level of your company, linked to your strategic planning. With the 3 Ps Office solution, you will be able to manage resources, map risks and ensure the quality of your projects.

The SA Project Manager module is inspired by the principles advocated by PMI - Project Management Institute. With it, the entire life cycle of projects will be controlled, with EVM (Earned Value Management) through the TPI (Term Performance Index) and CPI (Cost Performance Index) indicators.







#### Processes



The time has come to consolidate your company's processes in line with the tactical and strategic levels. Improve time management and business performance with the SA Process Manager module.

Based on the BPM - Business Process Management discipline, our tool allows you to map, model and automate processes. With real-time monitoring, you will be able to identify bottlenecks in activity paths and implement continuous improvement measures.



## **Solution Modules**





**SA Performance Manager** ensures full control of an organization's planning. The system is able to disseminate the strategic culture to all organizational levels.

- ✓ Strategic planning
- ✓ Operational Planning
- ✓ BSC and GPD Methodology
- ✓ Performance indicators
- Projects and Action Plans
- ✓ Critical analysis
- Executive Presentations



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Through **SA Project Manager** it is possible to manage the execution of projects, with resource control, risk mapping and quality assurance of your organization's projects.

- ✓ Project Life Cycle Planning and Control
- Project approval according to prioritization level
- Control and allocation of resources: human, material and cost
- Integration with Strategic Planning, Document Management, MS Project and Project Canvas
- Earned Value Management (EVM) through TPI and CPI indicators
- Monitoring of deadlines and risk control
- Inspired by the principles of PMI Project Management Institute



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Automating your organization's processes is the most effective way to gain productivity. SA Process Manager disseminates processes to everyone involved through the BPM - Business Process Management discipline. Thus, it improves time management and business performance.

- Process mapping and design
- Documentation of processes
- Automation and integration of processes
- ✓ Online control of process bottlenecks
- Productivity and performance statistics
- ✓ Definition of forms and sub-processes
- Real-time monitoring of running instances



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#### SA Application Modules

Suite SA is comprised of modular applications that make up Interact's core product portfolio. Together with management tools and in an integrated manner, these products make up Interact Solutions Group.



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Suite SA has several management tools that, combined with the modules, increase the productivity and performance of your business. All are available and integrated with other Interact products.



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Suite SA



**Certifications and Accreditations** 



#### Certifications and Accreditations

The Interact Quality Management Solution meets national accreditation levels and international organizations such as the International Organization for Standardization (ISO), National Organization of Accreditation (ONA), Joint Commission International (JCI) and Accreditation Canada International (ACI).





One third of the institutions accredited in Brazil by the Joint Commission International (JCI) are Interact clients.



21.5% of our clients in the health sector are certified by the Brazilian National Accreditation Organization - ONA.



#### **Our clients**



Interact has 1,064 Suite SA bases installed in clients throughout Latin America. With our solutions for corporate governance, these public and private companies ensure the highest criteria for international certifications.



#### Main certifications of Interact customers



# **Our clients**





### **Brazilian customers portfolio**









### **Brazilian customers portfolio**







#### International customers portfolio





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#### STRATEGIC SOLUTIONS AND CORPORATIVE INTELLIGENCE